



HELPING CLIENTS MAKE  
IMPORTANT DECISIONS

## e-Sourcing ... Where Technology & Savings Meet

Are your energy costs as low as they can be? Leverage competitive energy strategies **AND** competitive procurement technology to ensure your energy costs are under control.

Pace Global Energy Services, LLC (Pace Global) and Procurex, Inc (Procurex) have joined forces to provide world-class energy procurement services that leverage both strong market insights and effective procurement technology..

Technology is fast improving the efficiency and effectiveness of the procurement process. The integration of market insights and the right procurement technology makes the entire energy procurement process more efficient, which leads to better pricing and savings for our customers.

### WE MANAGE, YOU BENEFIT

- Utilize Creative Procurement Methods
- Increase Supplier Participation and Competition
- Streamline Energy Procurement Processes
- Reduce Energy Exposure & Risk
- Document Transactions for Future Reference
- Enhance Price Transparency



**EXPERIENCE THE NEW AGE OF ENERGY PROCUREMENT & COST SAVINGS...**

Energy Category	Savings*
Natural Gas	(19.6%)
Electricity	(9.4%)
#2 Fuel Oil	(8.2%)
#4 Fuel Oil	(7%)

*\* Indicative, average prices based on initial bid to ending bid*

The Procurex energy trading system is incorporated into *Energy Zone*<sup>®</sup> - Pace Global's energy management system. This teaming of expertise provides an integrated energy management platform—the only one of its kind. By integrating market strategies, procurement practices, contracting management and invoice validation, energy buyers can buy energy with a click. Gone are the days of tracking down information, researching suppliers, monitoring markets and reconciling contract and invoice terms.

**OUR PARTNER**

For the past 8 years, Procurex, Inc. has been empowering its clients with powerful, on-demand solutions that help streamline their purchasing process leading to reduces costs and better supplier selection decisions.

The Pace Global, Procurex strategic alliance leads to a new industry standard in energy procurement.

